

YNCHPIN MEDIA is an independently owned media communications company, whose main aim is to help organisations reach and influence decision makers in Europe, the Middle East, Africa, APAC, North America and LATAM. We have a growing database of over 127 million global IT decision-makers.

Our ethos is based around intelligence obtained from targeted campaigns. By understanding our audience we are better informed to advise our clients and help forecast market trends. We work with our clients to identify new customers and their requirements.

Visit www.lynchpinmedia.com for more.

INTELLIGENT —— C I O——

Providing Unparalleled Technology Intelligence

NTELLIGENT CIO is a technology intelligence platform aimed at the enterprise IT sector to provide targeted updates and research-driven data. As part of Lynchpin Media, this platform gives complete and unparalleled advice to the regional technology community.

CIOs are increasingly required to demonstrate the business value of their projects and embrace the strategic benefits their businesses are striving to achieve.

Against this backdrop, there is also a growing need for IT plans to include strong business justifications alongside the well worn IT metrics that typically examine application delivery in isolation.

VISIT OUR WEBSITES FOR EACH REGION:

- www.intelligentcio.com/me
- www.intelligentcio.com/africa
- www.intelligentcio.com/eu
- www.intelligentcio.com/apac
- www.intelligentcio.com/north-america
- www.intelligentcio.com/latam

Intelligent CIO strives to bridge this gap between the traditional role of the CIO and the new-age demands weighing in on this pivotal business role.

Spreading our resources across print, digital and events, *Intelligent CIO* endeavours to guide CIOs of Europe, the Middle East, Africa, APAC, North America and LATAM with thought leadership, industry expertise, knowledge sharing and practical platforms from which to better understand the voice of the IT industry, encompassing the voice of vendors, distributors and resellers, right down to the end-user.

With social media supporting all of the above, our content is delivered across all platforms and enables industry professionals to discover and read this on their preferred device.

This platform gives complete and unparalleled advice to the regional technology community.



It guides CIOs with thought leadership, industry expertise, knowledge sharing and practical platforms.

Content is delivered across all platforms, enabling readers to consume content on their preferred devices. Intelligent CIO is aimed at the enterprise IT sector to provide targeted updates and research-driven data

2









3 —

Our Audience

Lynchpin Media works with strategic global partners to deliver campaigns using our own and third partner data. This helps deliver targeted campaigns, using different results driven tactics.

HE CIO'S ROLE IS MORE COMPLEX THAN EVER.

Budget constraints combined with companies increasingly expecting more in terms of Digital Transformation, make the role of the CIO all the more challenging.

Intelligent CIO provides them with the very latest information and intelligence to help them make the important decisions. Our integrated platforms enable the industry to receive the content they need in a manner that suits them. Our unparalleled understanding of this audience is what enables Intelligent CIO to deliver effective campaigns aimed at ensuring maximum return on investment combined with sustained brand awareness across our digital platforms.

Strategic partnerships with regional industry bodies, events and research companies enable us to both manage and grow the audience. Working with these partners also helps us understand further the pain points faced by a CIO and helps educate them on the solution in which they need to invest.

While a CIO controls the project, we believe that a company should communicate with everybody involved in the process. Today's IT Manager is often tomorrow's CIO and the correct positioning and communication to the industry as a whole can prove an effective long-term plan. *Intelligent CIO* provides an integrated platform that reaches this audience.



Providing CIOs with the latest information and intelligence to help them make the important decisions.



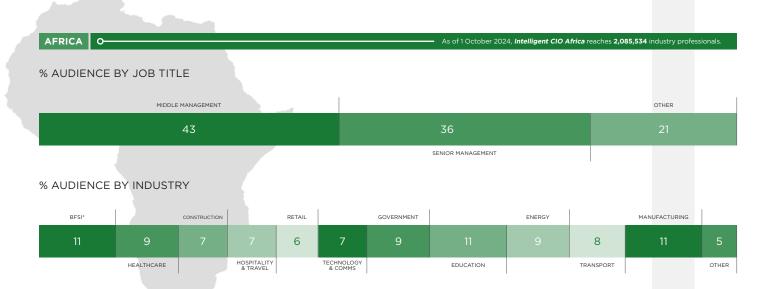


Strategic partnerships with regional industry bodies, events and research companies.



Regional numbers

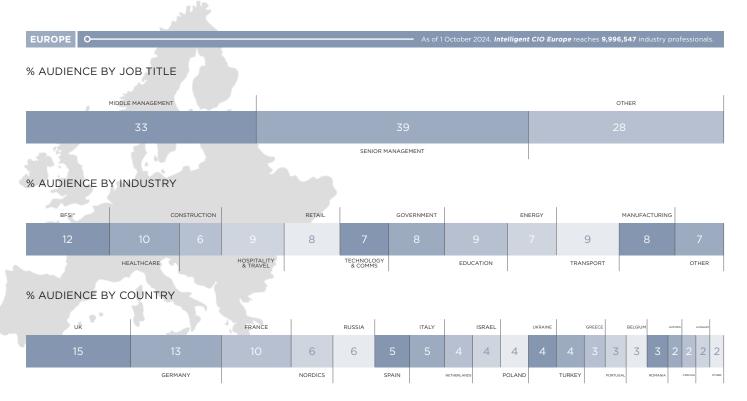
APAC O As of 1 October 2024, Intelligent CIO APAC reaches 4,896,660 industry professionals % AUDIENCE BY JOB TITLE MIDDLE MANAGEMENT OTHER 38 SENIOR MANAGEMENT % AUDIENCE BY INDUSTRY RESI* CONSTRUCTION REΤΔΙΙ GOVERNMENT ENERGY MANUFACTURING 8 HOSPITALITY & TRAVEL TECHNOLOGY & COMMS HEALTHCARE EDUCATION TRANSPORT OTHER % AUDIENCE BY COUNTRY JAPAN CHINA SINGAPORE THAILAND 8 5 AUSTRALASIA SOUTH KOREA PAKISTAN INDIA MALAYSIA



SOUTH AFRICA MOROCCO GHANA OTHER KENYA EGYPT NIGERIA

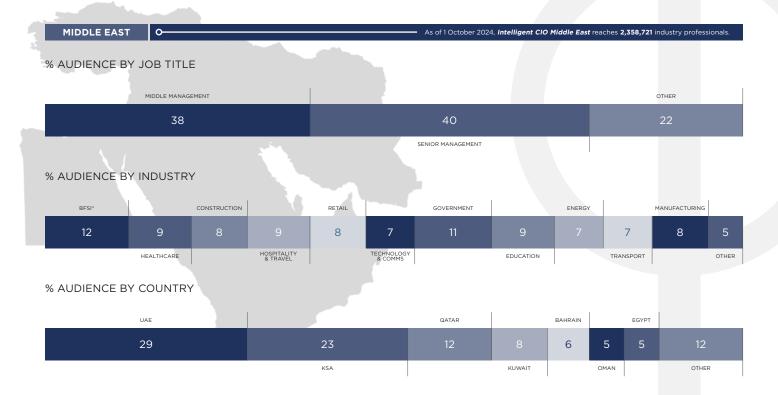
% AUDIENCE BY COUNTRY

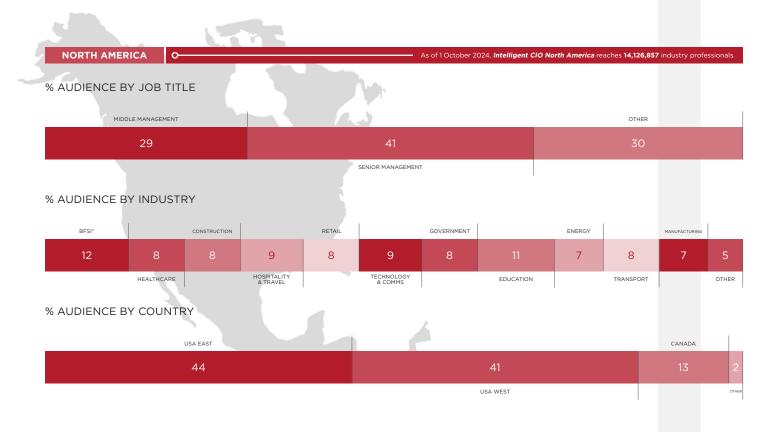
Regional numbers . . . continued





SENIOR MANAGEMENT: C-suite execs, MDs, GMs ITDM, FDs, VPs & owners
MIDDLE MANAGEMENT: IT/network managers, finance managers, deptartment head, project managers & consultants
OTHER: Engineers, system analysts, technicians, IT channel





Our sections

NTELLIGENT CIO IS MADE UP OF SEVERAL TECHNOLOGY AND INDUSTRY VERTICAL SECTIONS, providing the latest information, trends and intelligence. This helps technology decision makers make more informed purchasing decisions.

All of these sections can be sponsored and we have various partner packages available with global, regional and country benefits possible. This helps organisations position their brand with the right market for them and helps target a particular sector that suits the solution.

In addition to our regular sections, we are also able to build bespoke campaigns tailored to the partner's requirements and designed with a specific goal in mind. Get in touch and find the right platform to grow your brand and reach the right audience to grow your business.

Technology



INTELLIGENT **CABLING**



INTELLIGENT CLOUD **TECHNOLOGY**





DATA CENTRES





INTELLIGENT **ENTERPRISE SECURITY**





INTELLIGENT





Verticals



INTELLIGENT AVIATION TECHNOLOGY



INTELLIGENT GOVERNMENT **TECHNOLOGY**



INTELLIGENT TRADE & LOGISTICS **TECHNOLOGY**



INTELLIGENT **ENERGY TECHNOLOGY**



INTELLIGENT RETAIL **TECHNOLOGY**



INTELLIGENT CONSTRUCTION TECHNOLOGY



INTELLIGENT HOSPITALITY TECHNOLOGY



INTELLIGENT **AGRICULTURE TECHNOLOGY**



INTELLIGENT BANKING & FINANCE TECHNOLOGY



INTELLIGENT **EDUCATION** TECHNOLOGY



INTELLIGENT TELECOMS TECHNOLOGY



INTELLIGENT MANUFACTURING **TECHNOLOGY**



INTELLIGENT HEALTHCARE **TECHNOLOGY**



INTELLIGENT TRANSPORT TECHNOLOGY



INTELLIGENT BROADCAST **TECHNOLOGY**



INTELLIGENT GREEN **TECHNOLOGY**

Lead generation via content syndication

141

s the number of countries we have delivered campaigns in.

Our content syndication and lead generation services are used by
many global agencies and in some regions we are used exclusively

to deliver the desired number of leads.

ach campaign is different. We always guarantee our clients a minimum of six white papers sent to the *Intelligent CIO* audience. This is effective at helping complete the campaign and positions the client as a thought leader and gives brand awareness.

hite papers. To improve the results and ensure campaigns are delivered in the agreed time frame, we request a minimum of three white papers. These can then be shared across the Intelligent CIO platforms and improve the overall campaign messaging.

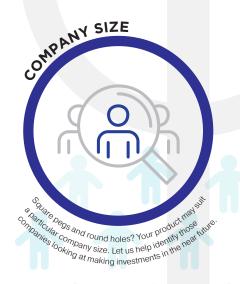
127.67 s the total reach of *Intelligent CIO*. Our partnerships with global event organisations and other strategic partners means this number continues to rise. With further new markets coming online, this number will be sure to increase in 2025.

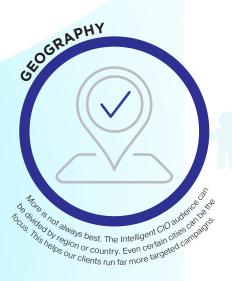
Targeted audience

UR CLIENTS UNDERSTAND THEIR CUSTOMERS AND HOW THEIR TECHNOLOGY CAN BE DEPLOYED. Our lead generation campaigns can help prevent marketing professionals from wasting their budget and ensure a better return on investment. When working with Intelligent CIO, the client can select the audience from key criteria.

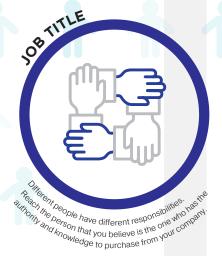
Understanding who they sell to or identifying a specific sector they want to reach helps the client to select the correct audience to position their brand or product towards.

These campaigns can be delivered as stand-alone lead generation campaigns or integrated with other Intelligent CIO platforms.









Why sponsor?

ESULTS-DRIVEN marketing has meant that budget spend is scrutinised and all campaigns have expectations associated with them. The partnerships we deliver and the campaigns we manage provide results that when 'fed' into the right CRM, or similar inside sales programme, can be measured and a definitive pipeline and the subsequent sales identified.

In addition to the measurable ROI element, our sponsorships are around content and positioning your company better to the end user. *Intelligent CIO* gives you the opportunity to be viewed as a thought leader.

STRATEGIC MARKETING PROGRAMMES

Intelligent CIO's converged marketing programmes offer a strategic means to improve your engagement with IT decision makers. Our team can work in collaboration with your own PR and marketing members to develop a range of content such as video, editorial thought leadership articles, social media campaigns and other content rich media campaigns.

CIOs will download a plethora of content when making a purchasing decision; our strategic marketing programmes can help ensure that your organisation has that content featured and in front of the right people while they are making these decisions.

Our post-campaign reports will highlight all the content created and the positioning, and provide you with an overview of the results achieved.



BRAND AWARENESS

Often overlooked in today's result-orientated market, we enable you to make the market aware of your latest products/solutions and help improve your brand awareness and understand what you offer as a technology provider in the market.



CONTENT PLANNING

To drive the thought leadership process, our team of editors will put together a content plan that aligns with your campaign. This consistent messaging helps draw attention to your solution in the market and enhances the knowledge of IT decision-makers.

Making the market aware of your latest products/solutions.





Content syndication campaigns to build on your awareness activity.



LEAD GENERATION

Our content syndication campaigns build on your awareness activity and enable you to identify those customers looking to invest in your solutions. These provide the ROI element of our campaigns and allow you to measure the results.

SITION SELF AS A **HT LEADER**

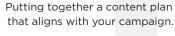
MULTI-PLATFORM CAMPAIGN

With CIOs now using more ways than ever to receive content, we manage your campaign so that the content can be delivered across multiple platforms. The content delivered can consist of different media suitable to particular channels.

UR 360° INTEGRATED CAMPAIGNS are suited to companies who want to position their brand as a thought leader for a technology or a particular industry vertical. This ensures the brand is recognised as a market leader.

The campaign can help customers identify your company as a forward-thinking provider and the company to trust when looking at implementing a particular solution. You will be given the platform to educate and share the right knowledge.

Managing your campaign for delivery across multiple platforms.

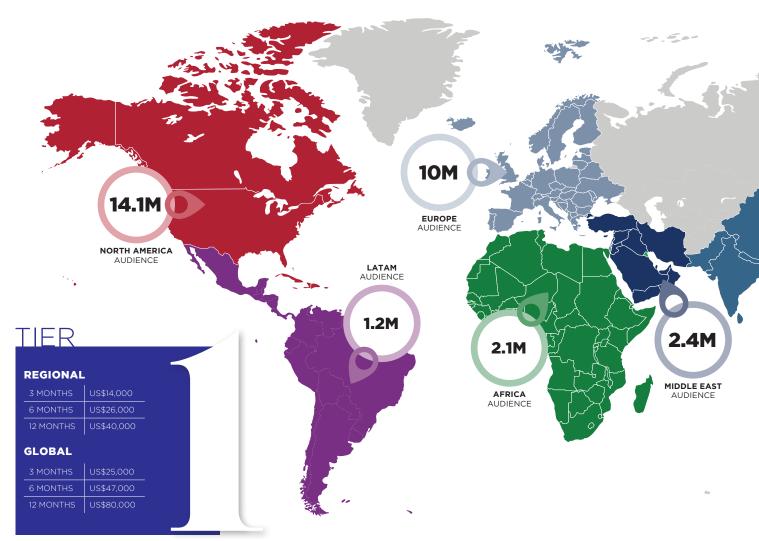








Sponsorship packages



INTELLIGENT PARTNERSHIPS

Banking and Finance, Government, Energy, Enterprise Security, Cloud, Retail, Healthcare



INTELLIGENT PARTNERSHIPS

Data centres, Mobile, Software, Education, Broadcast, Hospitality, Construction

?	R	R			
IAL	IONAL	DNAL			
IS US\$11,00	NTHS	ITHS US\$11,000			
IS US\$20,0	NTHS	ITHS US\$20,000		/	
HS US\$34,0	ONTHS	NTHS US\$34,000			
L	BAL	AL			
IS US\$21,00	NTHS	ITHS US\$21,000			
IS US\$43,0	NTHS	ITHS US\$43,000			
⊣S US\$60,0	ONTHS	NTHS US\$60,000			
HS ÚS\$60,0	ONTHS	NTHS US\$60,000			

INTELLIGENT PARTNERSHIPS

Trade and export, Cabling, Aviation, Manufacturing, Telecoms, Transport, Agriculture

4.9M

Sponsorship benefits

LEAD GENERATION

Lead generation campaigns through white paper downloads

Your white papers to be featured run of site (these banners are rotated)

White papers hosted in our dedicated online library

* Number of leads to be determined by the criteria selected

THOUGHT **LEADERSHIP**

Editorial contribution

positioning your organisation as a thought leader

Sponsored monthly digital newsletter with your branding and content

Your white papers to be included in the 'Latest intelligence' section

AWARENESS

Your logo featured on print and online sections as the Intelligent Partner

Full page advertisement to appear in the relevant sponsored section

A minimum of two digital banners located in the Intelligent section

Sponsored two-page section in

the magazine

BESPOKE PARTNERSHIPS

CAN'T FIND WHAT YOU'RE LOOKING FOR?

Intelligent CIO can tailor a partnership to suit your own requirements. This can be across multiple regions, different technology focuses or just a chance to align with a new corporate message.

Being a young, nimble, digital company allows us to work closely with partners in developing strategic campaigns bespoke to their needs.

CONTACT US for more information about how we can help you.



THOUGHT LEADERSHIP



CONTENT RICH CAMPAIGN



VIDEO CONTENT CREATION



SOCIAL MEDIA SUPPORT



TARGETED REGIONAL CAMPAIGNS



TARGETED COUNTRY **CAMPAIGNS**

15 -

Supplement focus 2025

ur digital supplements spotlight key trends and hot topics within the IT sector. We provide a platform for thought leaders to be part of an original piece of content as we take a closer look at significant developments within the tech space. These supplements reflect roundtable discussions and are an inclusive space to have everyone's voices heard and spread messages of importance more widely.

We aim to demonstrate key issues and solutions to ensure the IT market continues to thrive, allowing companies to communicate how they are empowering their workforce and encouraging their staff to take an active role in determining the future of the industry.

The content can then be used as a holistic marketing tool for your business.

	JANUARY Forecast and trends	FEBRUARY Cybersecurity	MARCH Sustainable data centres		
	APRIL Leading marketers - Africa	MAY Digital Transformation	JUNE Women in cybersecurity		
	JULY Leading marketers - Europe	AUGUST Green tech initiatives	SEPTEMBER Women in tech		
	OCTOBER Al investment	NOVEMBER The voice of the C-suite	DECEMBER Future priorities		

INTELLIGENT SPECIAL SUPPLEMENT PACKAGES INCLUDE

01



FULL PAGE ADVERT

Full page advert to appear on one relevant website.

02



WEB BANNER

Banner advert to appear on relevant website.

03



LOGO ON COVER

Your company logo to appear on cover of supplement.



FULL PAGE ADVERT

Full page advert to appear in relevant brand magazine.



TWO PAGE INTERVIEW

Two page interview with senior company representative



NEWSLETTER

Supplement circulated on relevant newsletter.



EDITORIAL FEATURED ONLINE

Article to appear on relevant website and promoted across social media channels.

08



LEADS (ADDITIONAL COST)

Option to add leads through content syndication.

17

Technology focus

OR 2025, Intelligent CIO will be highlighting the new technologies that are becoming an essential consideration and investment for enterprises across the globe.

The special focus supplements will be shared across ALL *Intelligent CIO* brands, enabling our partners to reach a vast audience across multiple regions and will provide a new platform where they can highlight

their innovative solutions and how these solutions will change the way enterprises operate in 2025 and for years to come.

Partnerships will be limited to six companies and include a number of benefits including brand awareness, content creation and lead generation. Position your company as an innovator and a leader in your technology and reach global decision-makers.

2024 TECHNOLOGY FOCUS INCLUDES:



CLOUD



MOBILE



GENERATIVE AI



DATA CENTRE SOLUTIONS



CYBERSECURITY



GREEN TECHNOLOGY



5G



NETWORKS

Special intelligent technology partnership US\$6,000.

Reach more than 127 million IT professionals from across key regions for a minimum investment.

Please note additional leads can be included for additional \$.







18

INTELLIGENT **TECHNOLOGY PARTNER** PACKAGES INCLUDE . . .

FULL PAGE ADVERT

Full page advert across ALL five regional/country specific Intelligent CIO titles.



WEB BANNER

Web banner to be promoted for one month on all Intelligent CIO websites



Logo on cover of supplement as Intelligent Partner



FULL PAGE ADVERT

Full page advert in supplement (supplement to be shared to ALL CIO audiences)



Two page interview with senior company representative



BANNER ON MAILER

Banner on mailer promoting supplement



Editorial featured online and promoted across social media channels of Intelligent CIO



30 LEADS

30 leads through content syndication (country/regional break-up as per your requirements)



Magazine advertising





Digital advertising

NTELLIGENTCIO.COM PROVIDES VISITORS WITH ALL THE INFORMATION THEY NEED, including the latest news, information and intelligence for the technology sector. It ensures a growing following among the region's IT professionals and the decision makers leading the current innovation upgrades we see happening around us.

Our digital advertising can help market your company effectively, whether it's a new product launch, rebranding, or to promote an event.

With regular newsletters driving traffic, and visitors downloading our free whitepapers, there are many reasons for visitors to come back to the site daily and see your digital advertising.



For those wanting more bespoke digital campaigns, we are happy to propose ideas that can help set your brand apart from your competition and we aim to produce campaigns that deliver the ROI you expect.

Intelligent CIO is the integrated media platform that provides clients with the tools to grow their business, using our unique lead generation activities, and increase their regional visibility through our media channels.



23 www.intelligentcio.com

FEB

MAR

APR

LAN YOUR PR AND MARKETING ACTIVITIES WITH INTELLIGENT CIO; our editorial calendar helps our clients align their messaging with upcoming features. Intelligent CIO guides CIOs of Europe, the Middle East,

JAN

Africa, APAC, North America and LATAM, with thought leadership, industry expertise, knowledge sharing and practical platforms from which to better understand the voice of the IT industry, encompassing the voice of vendors, the channel and the all important end-user.

JUN

JUL

MAY

		JAN	FEB	MAR	APR	MAT	JUN	JUL
ALKICA	FEATURE 1	Automating African enterprises	Managing energy consumption of IT systems	Call centres and BPO	Digital Transformation of African enterprises	Securing African enterprises	Data centres and networking	ERP and business applications
	FEATURE 2	Forecasts and predictions 2025 for Africa	5G, 5G+, edge and use cases	Wide area network management	Interconnecting Africa	Future ready CISOs in Africa	Digital tools for the hybrid office	Future ready CIOs in Africa
₹	COUNTRY FOCUS	Algeria	Angola	Democratic Republic of Congo	South Africa	Egypt	Ethiopia	Ghana
	INDUSTRY	Banking	Energy grids	Fintech	Green energy	Public sector	Healthcare	Manufacturing
ر	FEATURE 1	Cloud	Digitalisation	Networks	Cloud solutions	5G	Mobile	DR & BC*
T T	FEATURE 2	Software	Cybersecurity	Digital Transformation	Storage	Data centres	Ransomware	Digital Transformation
	COUNTRY FOCUS	Indonesia	Vietnam	Australia	Singapore	South Korea	Thailand	Vietnam
	INDUSTRY	Banking and Finance	Health	Transport	Manufacturing	Energy	Aviation	Hospitality
Ţ	FEATURE 1	Priorities for 2025	Communication	Data management	Digital Transformation	Customer experience	Green technology	Edge Computing
Д О Т	FEATURE 2	Generative Al	Sustainability	Al	5G	Cyberskills	Data centre solutions	Cloud management
ш	COUNTRY FOCUS	UK	France	Germany	Spain	Italy	Nordic	Türkiye
	INDUSTRY	Banking and finance	Construction	Education	Telecoms	Healthcare	Retail	Transport
Ε	FEATURE 1	Cloud	Digitalisation	Networks	Cloud solutions	5G	Mobile	DR & BC*
<u> </u>	FEATURE 2	Software	Cybersecurity	Digital Transformation	Storage	Data centres	Ransomware	Digital Transformation
	COUNTRY FOCUS	Columbia	Brazil	Argentina	Mexico	Chile	Columbia	Brazil
	INDUSTRY	Banking and finance	Health	Transport	Manufacturing	Energy	Aviation	Hospitality
DLE EAST	FEATURE 1	Business continuity and disaster recovery	Cloud Computing	Data storage and data architectures	Data centres for Al	Trends in cybersecurity solutions	Managing enterprise performance	Networks and security
	FEATURE 2	Enterprise forecasts and predictions 2025	Data centres and energy consumption	Digital tools for the hybrid office	Transforming the enterprise with AI	Future ready CISOs	Mixed reality and use cases	Big data and predictive analytics
3	COUNTRY FOCUS	Türkiye	Saudi Arabia	Qatar	UAE	Bahrain	Oman	Türkiye
_	INDUSTRY	Utilities	Logistics	Green energy	Transportation	Manufacturing	Healthcare	Hospitality
(FEATURE 1	Cloud	Digitalisation	Networks	Cloud solutions	5G	Mobile	DR & BC*
AMERICA STATES	FEATURE 2	Software	Cybersecurity	Digital Transformation	Storage	Data centers	Ransomware	Digital Transformation
Ē	COUNTRY FOCUS	East Coast	Canada	Central	West Coast	East Coast	Canada	Caribbean
Z	INDUSTRY	Banking and finance	Health	Transport	Manufacturing	Energy	Aviation	Hospitality

^{*}Disaster Recovery & Business Continuity



NOV

DEC



OCT

	<u> </u>			
Financial applications	Migrating to cloud	Data storage systems	Data centres for telecoms	Value added services and supplier management
Green energy and sustainability	IT strategies for African enterprises	Managing enterprise performance	African enterprises and Al	Mixed reality and use cases
Nigeria	Mauritius	Djibouti	Nigeria	Tanzania
Oil and gas	Retail	Telecom	Transportation	Warehousing and logistics
Network Security	Analytics	CIO Strategies	Cloud security	2026 CIOs' priority
Remote working	Modern Workplace	Data security	Cybersecurity	IoT
Malaysia	Philippines	Australasia	China	India
Trade & Logistics	Healthcare	Retail	Banking & Finance	Transport
nado a Logidado	riodiliodio	rotan		папороге
Digitisation	Automation	State of the CIO	DR & BC*	2026: The CIO's priorities
CIO progression	Security threat	Software	Mobile	Cybersecurity
Netherlands	UK	Switzerland	Portugal	Belgium
Trade & Logistics	Hospitality	Government	Manufacturing	Energy
Network Security	Analytics	CIO Strategies	Cloud security	2026 CIOs' priority
Remote working	Modern workplace	Data security	Cybersecurity	IoT
Mexico	Caribbean	Chile	Columbia	Brazil
Trade & Logistics	Healthcare	Retail	Banking & Finance	Transport
Data centres for cloud computing	Securing and managing critical infrastructure	Al for the enterprise	Edge and micro data centres	Energy consumption by IT organisation
Hyperintelligent automation	Digital twins	Future ready CIOs	Augmented and mixed reality	Future ready IT strategies
Saudi Arabia	Qatar	Bahrain	Levant	Kuwait
Government	Oil and gas	Retail	Telecom	Aviation
Network Security	Analytics	CIO Strategies	Cloud security	2026 CIOs' priority
			Cybersecurity	IoT
Remote working	Modern Workplace	Data security	Cybersecurity	101
Remote working West Coast	Modern Workplace East Coast	Data security Canada	Central	West Coast



INTELLIGENT CIO GUIDES CIOS OF EUROPE, THE MIDDLE EAST, AFRICA, APAC, NORTH AMERICA AND LATAM, WITH THOUGHT LEADERSHIP, **INDUSTRY** EXPERTISE, KNOWLEDGE SHARING AND **PRACTICAL** PLATFORMS.

25 -

AUG

SEP

Brand extension

E UNDERSTAND THAT WE NEED TO PROVIDE CLIENTS WITH MORE; we are always looking to add additional services to the Intelligent CIO brand. Currently we offer several strategic services that complement Intelligent CIO and the programmes we provide clients.

This is an area we focus on; we continually work towards developing fresh ideas and new ways for our clients to engage with the end user. If you have any requirements that you can't see covered here, then get in touch; we believe a solution can be found and we love collaborating on new initiatives. IF it isn't us, then we have a network of partners with whom we often work.



CONTENT CREATION

Through our strategic content services, we can create bespoke content packages aligned with clients' key messaging. We'll work with you to build content ranging from surveys and supplements to technical articles and thought leadership.

We also have an exciting range of video content solutions through our CXO Vision brand.



DATA SERVICES

Many of our clients have requested for us to develop a targeted list of IT professionals. These could relate to countries or industries and can be tailored to your specific needs.



VIEW OUR **CXO PRIORITIES** REPORTS





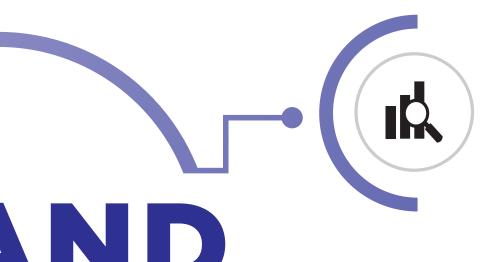




Our bespoke reports allow us to dive deeper into some of the many subject areas relevant to today's IT leaders as they navigate this complex digital environment.

Whether you're seeking to identify the most challenging cyberthreats for your customers or identify their technology investment areas for the coming year, we can aid your market research project.

By commissioning a bespoke report, you are positioning yourself as that trusted source and establishing yourself as a leader in your field. Our packages offer a 360° solution for clients, combining thought leadership, brand awareness and the delivery of quality leads. This means you will be in receipt of a complete, holistic marketing solution which creates long-lasting impact for the allimportant end-user.



RESEARCH

Understanding market trends can help put you a step ahead. We are continually researching what the market is investing in and understanding more about the concerns facing IT decision makers today and tomorrow.



CXO PRIORITIES

Engagement is essential and our new CXO Priorities services and series of events will help you achieve this. A mix of research, reports and roundtables ensures the very best results for our partners and provides the platform many need.



27 www.intelligentcio.com

MANAGEMENT



RICHARD JUDD, Chairman and co-CEO, richard@lynchpinmedia.com, +44 20 3026 6825, Ext 1001 or +44 7534 132 966



STUART LYNCH, Founder and co-CEO, stuart@lynchpinmedia.com, +44 7514 807 117

EDITORIAL



MARK BOWEN. Editorial Director. mark@lynchpinmedia.com, +44 7791 831 617



ARUN SHANKAR, Managing Editor, ICIO Middle East, ICIO Africa and Intelligent Tech Channels (ITC).

arun@lynchpinmedia.com, +971 544 455 594



BILL TANNER, Editor, ICIO North America, ICIO LATAM and ICIO APAC, bill@lynchpinmedia.com

COMMERCIAL: CLIENT AND AGENCY



AJ ABELLA, Chief Revenue Officer, aj@lynchpinmedia.com

CLIENT SERVICES



CURTIS DRISCOLL, Director, Client Campaigns, curtis@ lynchpinmedia.com,



ALICE TATLOW, Campaigns Manager. alice@lynchpinmedia.com



GEMMA DAVIS, Client Services Manager, gemma@lynchpinmedia.com

STRATEGIC CONTENT AND EVENTS



JESS ABELL, Chief Content Officer, jess@lynchpinmedia.com



ALIX PRESSLEY, Head of Strategic Content, alix@lynchpinmedia.com



JODIE HARRIS, Events Manager, jodie@lynchpinmedia.com

MARKETING



HARRY ROGERS, Marketing Manager, harry@lynchpinmedia.com



EVIE JONES, Marketing Executive, evie@lynchpinmedia.com





Other Lynchpin Media documents:

















Media Deck

CXO Priorities

CXO Vision

CXO Communities

Lynchpin Media © 2025

Lynchpin Media is a boutique publisher registered in the United Kingdom. Company number 809623063/66 Hatton Garden, London, EC1N 8LE





















